

News

How Well is Your Firm Adapting to Changes Caused by COVID-19?

Media Mention
Orlando Business Journal
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[Daniel F. McIntosh](#)

Shareholder **Dan McIntosh** was quoted in the *Orlando Business Journal* discussing how Lowndes has adapted to the challenges presented by COVID-19. He discussed how the firm implemented additional technology and increased communications to ensure that clients continued to receive the high level of service and partnership that they have come to rely upon.

"The onset of COVID-19 advanced the firm's adoption of more technology that would enable us to stay connected with clients and continue to meet their needs, especially when faced with such uncertain times. The quick transformation to a remote working environment ensured that we were fully operational and ready to provide the level of service that our clients have come to rely upon. We also shared our own return-to-work plan with clients to help ease their transition back to the workplace," said McIntosh.

"From client alerts, webinars, and videos, to virtual meetings, roundtables, and conference calls, digital technology has provided us with the necessary tools for maintaining our focus on providing clients with valuable information and helping them address their short-term and long-term plans in light of the pandemic. While the methods of connecting and communicating may change, the core value of building strong relationships with our clients and delivering great service that meets their particular challenges remains the same."