

## James O'Brien

SHAREHOLDER

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**Jim O'Brien** focuses on business matters including commercial contracts, transactional matters, mergers and acquisitions, and corporate governance. He also has significant experience in global and domestic purchasing and supply chain agreements in a variety of industries, including consumer goods, technology, satcom/telecom and the aerospace and aviation sectors.

Jim represents clients in the areas of technology products and services, aerospace and aviation, satcom and telecom, consumer electronics and goods, restaurant services, food distribution, entrepreneurial business, healthcare, real estate development and construction as well as in professional businesses and associations. He also frequently works with entrepreneurial and startup businesses.

In his practice, Jim frequently handles issues related to entity formation and ownership agreements, commercial exploitation of proprietary concepts and products, domestic and international contracts and business transactions, corporate finance matters, contractual issues, and employment matters including non-competition and restrictive covenants.

### Community Activities

- Candlelighters of Brevard, Inc., Board Member, 1990–present
- Presenter, Small Business Development Center, Eastern Florida State College, 1990–present
- Space Coast United Soccer Club, Inc., Board Member, 2016–2020
- Head Coach, Holy Trinity Episcopal Academy, Girls Varsity Soccer, 2000–2007
- Three Lions Soccer Club, Board Member, 2000–2005
- Holy Trinity Episcopal Academy, Board Member, 2000–2008
- Indialantic Youth Soccer Association, Board Member, 1996–2000

### Practices & Industries

Corporate  
Mergers & Acquisitions  
Supply Chain Management  
Technology  
Telecommunications  
Aviation & Aerospace  
Cannabis & Controlled Substances  
Asset-Based Lending & Securitization  
Capital Markets & Technology  
Cybersecurity & Privacy  
Foreign Investment  
Business Services  
Business Structuring  
Intellectual Property  
Private Wealth

### Admissions

Florida

### Education

- Florida State University College of Law, J.D., *with honors*, 1985
- University of Central Florida, B.A., 1982; Allied Legal Services

- Adjunct Professor, Business Law, Florida Institute of Technology, 1990-1996

## Professional Certifications & Memberships

- Brevard County Bar Association

## News

Lowndes Advises on ARGCO Northeast Acquisition by Core & Main  
11.15.2024 | PRESS RELEASE

Jim O'Brien and Andrew Kelly Author Trade Secrets Article for Orlando Inno  
08.11.2021 | MEDIA MENTION

Jim O'Brien Discusses Advising Airon on Ventilator Agreement with GE Healthcare and Ford  
04.10.2020 | MEDIA MENTION

Meet Our Melbourne Attorneys  
01.28.2019 | FIRM NEWS

Walda and O'Brien Named Shareholders at Lowndes, Drosdick, Doster, Kantor & Reed  
02.08.2018 | FIRM NEWS

## Speaking Engagements

Supply Chain Issues: Something to Wine About  
11.16.2022 | PRESENTATION

## Publications

Protecting Your Trade Secrets from the Risks of Remote Working  
08.03.2021 | LOWNDES TECH BLOG

Europe's Top Court Decision May Halt Trillion Dollar U.S. Data Transfer Business Partnership with EU  
09.14.2020 | LOWNDES TECH BLOG

Adequate Assurance: Potential Help in Uncertain Times  
03.20.2020 | ARTICLE

Seven Key Steps When Thinking About IP Due Diligence in Corporate Transactions  
01.28.2019 | ARTICLE