

Andrew M. Gluck

SHAREHOLDER

Co-Chair, Commercial Leasing Group

407.418.6469

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Clients appreciate Andrew's business-minded approach as a practical problem-solver able to manage large scale multi-site transactions within aggressive time frames without sacrificing quality.

Andrew Gluck focuses on commercial real estate transactions in the retail industry, among others. He provides his clients with technical and practical advice in connection with the acquisition, sale and leasing of commercial real estate of all types, including vacant land, shopping centers, entertainment complexes, office buildings, restaurants, hotels, and other retail projects.

In his practice, Andrew regularly assists clients in negotiating contracts for purchase and sale, performing due diligence, negotiating transfer documents and finalizing the closing of transactions. He has extensive experience handling the acquisitions and dispositions of large, multi-site portfolios throughout the United States. In addition, Andrew regularly assists clients with commercial leasing work, representing both landlords and tenants in retail, office, medical office and industrial spaces.

An Ohio native, Andrew has lived in Orlando since 2007 and is committed to serving the community that has become his adopted hometown. Recognized with the Leadership Award by The Roth Family Jewish Community Center of Greater Orlando, his community involvement includes service on the boards of several organizations, including Boys and Girls Clubs of Central Florida, Jewish National Fund Orlando, Shalom Orlando and The Roth Family JCC.

Experience

- Represented an institutional real estate investor in its acquisition and leasing of a 178-site restaurant portfolio with a purchase price in excess of \$245 million.

Practices & Industries

Real Estate Transactions
Commercial Leasing
Real Estate
Renewable Energy

Admissions

Florida

Education

- Washington University School of Law, J.D., 2007
- University of Michigan, B.A., *honors program*, 2003; Economics

- Represented the owners of numerous multi-tenant office, retail and medical office buildings in their leasing of tenant spaces.
- Represented an institutional real estate investor in its acquisition of a four-hotel portfolio with a purchase price in excess of \$80 million.
- Represented an institutional real estate investor in its acquisition and leasing of a 201-site retail portfolio with a purchase price in excess of \$283 million.
- Represented the developer of a medical office building in the acquisition of a ground lease from a hospital system and the subleasing of all space in the building.
- Represented an institutional real estate investor in its acquisition and leasing of a 40-site pharmacy portfolio with a purchase price in excess of \$188 million.
- Represented an institutional real estate investor in its acquisition and leasing of a 143-site retail portfolio with a purchase price of \$240 million.
- Represented an institutional real estate investor in its acquisition and leasing of a 44-site medical facility portfolio with a purchase price in excess of \$166 million.

Recognitions

- Leadership Award, The Roth Family Jewish Community Center of Greater Orlando, 2022
- *The Best Lawyers in America* guide, Real Estate Law, 2023-2024
- Rising Star, Florida *Super Lawyers*, Real Estate, 2018-2022
- Scholars in Law Award
- Summer Public Interest Fellowship, 2005

Community Activities

- Congregation Ohev Shalom
- Boys and Girls Clubs of Central Florida, Board of Directors, Past Chairman for Orange County
- Jewish National Fund, Orlando Board of Directors
- Jerome J. Bornstein Leadership Development Program, Graduate
- The Roth Family Jewish Community Center of Greater Orlando, President, 2021-2022; Secretary, 2019-2021; Executive Committee, 2019-2022; Board of Directors, 2014-2022
- Shalom Orlando, Vice-Chairman, 2022-present; Executive Committee, 2022-present; Board Member, 2022-present; Inaugural Board Member; Merger Task Force Member

Professional Certifications & Memberships

- The Florida Bar
- Orange County Bar Association
- International Council of Shopping Centers
- OCBA Citizens Dispute Settlement Project, Past Volunteer Mediator

News

Best Lawyers Recognizes 49 Lowndes Attorneys in 2024, Three Named Lawyer of the Year
08.17.2023 | AWARDS & RECOGNITION

Andrew Gluck Recognized with Roth Family JCC Leadership Award
09.16.2022 | AWARDS & RECOGNITION

46 Lowndes Attorneys Recognized by *Best Lawyers* in 2023
08.18.2022 | AWARDS & RECOGNITION

19 Lowndes Attorneys Named 2022 Florida Super Lawyers and Rising Stars
07.05.2022 | AWARDS & RECOGNITION

Andrew Gluck Named President of The Roth Family JCC of Greater Orlando
06.10.2021 | PRESS RELEASE

22 Lowndes Attorneys Named 2020 Florida Super Lawyers and Rising Stars
06.04.2020 | AWARDS & RECOGNITION

29 Lowndes Attorneys Named 2019 Florida Super Lawyers and Rising Stars
05.29.2019 | AWARDS & RECOGNITION

Lowndes, Drosdick, Doster, Kantor & Reed Attorneys Rated 2018 Super Lawyers and Rising Stars
06.18.2018 | AWARDS & RECOGNITION

Speaking Engagements

Financial Relief Amid the Covid-19 Pandemic
04.23.2020 | WEBINAR

Publications

Co-Insured vs. Additional Insured: Which One to Choose and Why It Matters
04.14.2022 | LOWNDES LEASING LAWYERS BLOG

Lease Provisions that Should be Re-Evaluated in a Post-COVID World - Part II
09.28.2020 | LOWNDES LEASING LAWYERS BLOG

Lease Provisions that Should be Re-Evaluated in a Post-COVID World - Part I
09.24.2020 | LOWNDES LEASING LAWYERS BLOG

Commercial Landlord's Guide to Navigating Tenant Workouts in the Age of COVID-19
03.30.2020 | LOWNDES LEASING LAWYERS BLOG

Commercial Landlord's Guide to Navigating Tenant Workouts in the Age of COVID-19
03.30.2020 | ARTICLE

Is Outdated Insurance Terminology Putting you at Risk?
07.16.2019 | LOWNDES LEASING LAWYERS BLOG