Lowndes

Real Estate Transactions

Our Real Estate Transactions practice is one of the most prominent in Central Florida, handling all types of commercial real estate deals, both locally and across the country.

We represent domestic and foreign individuals, corporations, partnerships, limited liability companies, Real Estate Investment Trusts (REITs), and other entities in a wide variety of complex real estate matters. Our clients have projects all over the country, and we are well-versed in assisting them in all different kinds of jurisdictions.

Our multidisciplinary team provides technical and practical advice to our clients in connection with the acquisition or sale of commercial real estate of all types, including vacant land, shopping centers and regional malls, office buildings, industrial and warehouse facilities, apartment projects, entertainment complexes, restaurants and retail, single-family residential subdivisions, hotels and motels, agricultural land, golf courses and other resort-related developments.

We assist our clients with:

- Negotiation of contracts for purchase and sale
- Due diligence as required
- Negotiation of transfer documents
- Finalization of the closing
- Alternative structures for minimizing closing costs, federal or state income taxes, and potential liability to third parties
- Obtaining necessary third-party and governmental approvals required for a transaction
- Federal, state or local governmental reporting/disclosure requirements

Many of our Central Florida clients have real estate interests throughout Florida and in other states. From nationally known REITs to individual investors, we handle and coordinate the due diligence and legal counsel needs on transactions throughout the country.

Our attorneys frequently serve as local Florida counsel on real estate transactions for clients based outside of Central Florida. Often times, we assist clients with their first-ever commercial real estate acquisition within Florida. We also regularly work with in-house counsel and outside historical counsel to achieve successful and cost-efficient closings.

Key Contact

John D. Ruffier

Related Professionals

Daniel F. McIntosh
Paul R. Amos
William A. Beckett
Jacqueline Bozzuto
Dale A. Burket
Casey M. Cavanaugh
G. Edward Clement
Alexander Dobrev
James L. Doyle
William T. Dymond, Jr.
Hanna Edeback
Rebecca F. Emmons
Richard J. Fildes
Andrew M. Gluck
Savannah G. Horton
Shane A. Horton
Gary M. Kaleita
Hal H. Kantor
James G. Kattelmann
Andrew P. Kelly
Nicole C. Leath
Adam R. Lewis
Peter L. Lopez
Joaquin E. Martinez
Matthew McMurtrey
J. Cole Oliver

News

Lowndes Launches Homebuilder & Residential Development Group with Addition of Shareholder Travis Rentz
06.02.2026

Lowndes Celebrates CNL Healthcare Properties' $1.8 Billion Strategic Merger Transaction with Sonida Senior Living
11.05.2025 | PRESS RELEASE

Lowndes Strengthens Real Estate Practice with Addition of Shareholder Jason Williams
04.07.2025 | PRESS RELEASE

Dan McIntosh Recognized with Winter Park Library's Evaline Lamson Meritorious Service Award
02.09.2024 | PRESS RELEASE

Lowndes Advises Park Square Homes on Luxury Vacation Home Community in Orlando
05.30.2023 | PRESS RELEASE

Lowndes Advises GCB Associates LLC on $96 Million Sale of 460-plus Acres Near Disney
01.18.2023 | PRESS RELEASE

Lowndes Advises Xenia Hotels & Resorts on $28 Million Sale of Bohemian Hotel Celebration
11.14.2022 | PRESS RELEASE

Lowndes Advises Tishman on $46 Million Acquisition of Grand Orlando Resort at Celebration
04.26.2022 | PRESS RELEASE

Lowndes Advises Tishman on $120 Million Acquisition of Wyndham Grand Orlando Resort Bonnet Creek Hotel
03.30.2022 | PRESS RELEASE

Lowndes Advises Florida Citrus Sports on Acquisition of 3.5 Acres Next to Camping World Stadium
08.04.2021 | PRESS RELEASE

Lowndes Advises RRB Partners on Acquisition of 10-Acre Mixed-Use Development Site in St. Cloud
07.26.2021 | PRESS RELEASE

Lowndes Advises Westside Capital Group on $45 Million Acquisition of Mixed-Use Property in Orlando
06.08.2020 | PRESS RELEASE

Logan J. Opsahl
Gerardo Ortega
Shawn G. Rader
R. Travis Rentz
John D. Ruffier
Brian Stephens
Laura M. Walda
James E. Walson
Herin Warner

Related Expertise

Real Estate
Real Estate Development
Real Estate Finance
Real Estate Litigation

Events

Navigating Legal Landmines: Contracts, Commissions, and Broker Risk
09.29.2026 | PRESENTATION

Publications

Hidden Home Damage After a Storm: Understanding *Johnson v. Davis* Claims in Florida
11.04.2026 | ARTICLE

Florida Residential As-Is Contract Series | Part 4: Offer Expiration and Closing Timeline
09.03.2026 | ARTICLE

Brevard County Impact Fees Could Rise Over 45% Across All Development
07.27.2026 | ARTICLE

Duties of a Real Estate Broker Under Florida Law
06.18.2026 | ARTICLE

Mitigating Risk Before Closing: The Legal Importance of Reviewing Title Commitments
10.28.2025 | ARTICLE

Key Considerations When Buying a Winning Foreclosure Bid
10.08.2025 | ARTICLE

From Cash to Crypto: Could USD Stablecoins Be the High Road for Florida's Cannabis Industry
08.15.2025 | ARTICLE

Buying Distressed Real Estate in Florida: 6 Strategies Every Investor Should Know
08.06.2025 | ARTICLE

Why Attorneys' Fees Belong in Indemnity Provisions in Commercial Real Estate Contracts
07.30.2025 | ARTICLE

Just Argued: Florida Supreme Court Tackles Property Law Shake-Up That Could Hit Property Owners and Developers Alike
06.04.2025 | ARTICLE

Will Recorded Covenants Hold and Remain Binding on Successors in Title to Real Property? A Pivotal Certified Question Heads to the Florida Supreme Court
04.17.2024 | ARTICLE

National Association of Realtors to Eliminate 6% Sales Commissions
03.15.2024 | ARTICLE

Florida Senate Bill Tries to Counter MV Realty's 40-year Liens by Regulating "Residential Loan Alternative Agreements"
06.13.2023 | ARTICLE

Checking In on Hotel Transactions
01.05.2023 | ARTICLE

How Fla. Homebuilders Can Protect Pre-Closing Deposits
10.23.2020 | ARTICLE