



Hospitality & Leisure

Our Hospitality & Leisure team advises clients in all aspects of hospitality and leisure transactions and development, from acquisitions and dispositions to ownership, operations and financing. Our in-depth knowledge of the industry and long history of experience enables us to partner with our clients and provide tailored advice for achieving their strategic goals.

We represent developers, private equity investors, real estate investment trusts and other owners across a wide range of hospitality and leisure industry projects, including hotels and resorts, restaurants and bars, golf and country clubs, theme parks and water parks, family entertainment centers, ski resorts and marinas throughout the U.S. and Canada.

Our multidisciplinary team provides comprehensive solutions for our clients in the hospitality and leisure, including:

- Purchase and sale agreements
- Operating, management and franchise agreements
- Structuring and finance
- Restructuring
- Permits and government agency approvals
- Alcoholic beverage licensing and regulation
- Branding and intellectual property issues
- Domestic and international taxation
- Design and construction contracting and litigation
- Land use and entitlements
- Employment issues and litigation
- Federal, state and local tax laws
- Dispute resolution

Experience

Hotels

- Negotiated hundreds of management and franchise agreements with national and international operators and brands such as Marriott, Hyatt, Hilton, Intercontinental, Starwood, Omni, Interstate, Benchmark and others.

Key Contacts

Jacqueline Bozzuto

William T. Dymond, Jr.

Related Professionals

Jacqueline Bozzuto

Richard J. Fildes

Jyllian R. Bradshaw

Patti Cook

Davis R. Dykes

William T. Dymond, Jr.

David B. Ederer

Rachel D. Gebaide

Michael R. Gibbons

Gary M. Kaleita

James G. Kattelmann

Alyson C. Kendust

Joseph A. Kovacs, Jr.

Peter L. Lopez

Matthew McMurtrey

Greg McNeill

Nicholas A. Pope

Laura M. Walda

Rebecca Wilson

Related Expertise

Commercial Leasing

Environmental Law

Golf Course Redevelopment

- Represented purchaser in the acquisition and financing of the Grand Wailea Resort and Spa located in Maui, Hawaii, and the Arizona Biltmore Resort located in Phoenix, Arizona.
- Represented purchaser in the acquisition, entitlement, development, construction and operation of the 1400 room Hilton Hotel connected to the Orange County Convention Center.

Restaurants

REITs

- Represented a non-listed publicly traded Real Estate Investment Trust (REIT) in connection with an \$85 million revolving line of credit facility which included a \$50 million accordion feature and a \$25 million letter of credit sub-facility and which was secured by four theme and water parks, six marinas and two ski resorts located in ten different states throughout the U.S.

Ski Resorts

- Negotiated ski resort leases and operating agreements with some of the most well-known marina and ski operators in North America.
- Handled the acquisitions of day ski operations such as Mountain High Ski Resort in California and Brighton Ski Resort in Utah.
- Handled the acquisitions of destination ski resorts such as Crested Butte Mountain Resort in Colorado, Northstar-at-Tahoe Ski Resort in California, and Bretton Woods Mountain Resort in New Hampshire.

Golf and Country Clubs

- Negotiated operating leases and management agreements with operators/managers such as Billy Casper Golf, Meadowbrook Golf, Heritage Golf Group, Kemper Sports and Century Golf.
- Handled integration of golf course assets with other amenities within larger resort and fractional ownership developments with respect to golf play rights, financing and membership issues, including such projects as the Omni ChampionsGate Resort and Grand Lakes Resort located in Central Florida.

Theme Parks and Amusement Parks

- Represented a non-listed publicly traded REIT in connection with its acquisition and leaseback of seven formerly flagged Six Flags theme and water parks, and subsequent conversion from operating under a lease to operating under a management structure, a water park located in Honolulu, Hawaii and a theme park located in Hot Springs, Arkansas.
- Represented a non-listed publicly traded REIT in connection with its acquisition and leaseback of several family entertainment centers located throughout the U.S.

Marinas

- Represented various clients in the acquisition of 17 marina properties in seven different states, including licensing and permitting issues, structured expansion projects, and ground lease negotiations.

News

Jackie Bozzuto Reappointed to Central Florida Hotel & Lodging Association Board of Directors
01.08.2025 | PRESS RELEASE

Lowndes Named to 2025 “Best Law Firms” by *Best Lawyers*
11.07.2024 | AWARDS & RECOGNITION

Lowndes Advises Ares Management and RIDA Development Corporation in Financing of Hyatt Regency Orlando Acquisition
08.29.2024 | PRESS RELEASE

Lowndes Advises Marriott Vacations Worldwide on 300K SF Lease of New Headquarters
02.15.2024 | PRESS RELEASE

Lowndes Named to 2024 “Best Law Firms” by *Best Lawyers*
11.10.2023 | AWARDS & RECOGNITION

Best Lawyers Recognizes 49 Lowndes Attorneys in 2024, Three Named Lawyer of the Year
08.17.2023 | AWARDS & RECOGNITION

Lowndes Advises Xenia Hotels & Resorts on \$28 Million Sale of Bohemian Hotel Celebration
11.14.2022 | PRESS RELEASE

Lowndes Advises Tishman on \$46 Million Acquisition of Grand Orlando Resort at Celebration
04.26.2022 | PRESS RELEASE

Lowndes Advises Tishman on \$120 Million Acquisition of Wyndham Grand Orlando Resort Bonnet Creek Hotel
03.30.2022 | PRESS RELEASE

Lowndes Welcomes Three New Associates
10.27.2021 | FIRM NEWS

Forty-Three Lowndes Lawyers Earn Recognition in Best Lawyers in America 2020
08.15.2019 | AWARDS & RECOGNITION

Lowndes Named To The 2018 *U.S. News–Best Lawyers* “Best Law Firms” List By *U.S. News & World Report* & *The Best Lawyers*
11.06.2017 | PRESS RELEASE

Events

Leading Ladies Speaker Series: Making Connections
04.12.2023 | EVENTS

Publications

HB 1335: Administrative Changes Significantly Affect New Alcohol and Tobacco Applicants
07.03.2024 | ARTICLE

HB 1053: Increased Distance Requirements for Alcoholic Beverage Establishments
02.12.2024 | ARTICLE

New Orleans Restaurant Wins with Covid Damages Ruling

06.24.2022 | [LOWNDES LEASING LAWYERS BLOG](#)

Dissolving Disney's Reedy Creek Improvement District: The Impacts of SB 4-C

05.17.2022 | [ARTICLE](#)

Ghost Kitchens Present Unique Leasing Considerations

11.16.2021 | [PUBLICATION](#)

Restaurant Revitalization Fund Provides Hope to the Food and Beverage Industry—But Applicants Will Need to Act Fast

03.23.2021 | [ARTICLE](#)

Proposed Guidelines for Reopening of Restaurants, Bars and Hotels

04.07.2020 | [ARTICLE](#)

Three Proactive Steps Hotel Operators Can Take to Mitigate ADA Financial Risks

03.06.2018 | [ARTICLE](#)