Lowndes

About Lowndes

For more than 55 years, we have delivered innovative legal solutions for our clients by understanding their needs, their business and their industry.

Florida-based, national reach

On January 2, 1969, John Lowndes along with three other partners started the Orlando-based law firm that would later become Lowndes, Drosdick, Doster, Kantor & Reed, P.A., one of Florida's largest and most respected law firms. Walt Disney World was under construction when the four partners left another local firm to open their own downtown Orlando office and capitalize on the burgeoning real estate market.

While our real estate practice and deep-rooted involvement in that industry remains an integral component of the firm, we have grown alongside the dynamic needs of our clients and community at large. Today, we advise clients on almost every aspect of business: from copyrights and trademarks to high-stakes, high-profile litigation; from complex land use and real estate issues to wealth management; from labor and employment law to healthcare; from capital raising and entity formation to corporate growth and expansion locally, nationally and internationally.

Clients First

We are a full service firm, proud of our deeply personalized approach that puts our clients first. At the heart of our commitment lies an unwavering dedication to our clients, fostering open communication and unparalleled responsiveness to their needs. We firmly believe that each client is unique, deserving individualized attention and tailored solutions.

Moreover, our deep ties to the Orlando community reflect our commitment to not just serving but also actively engaging with the people and businesses here. This local connection allows us to better understand the specific challenges and opportunities our clients face, reinforcing our reputation as a trusted and accessible legal partner.

Clients include several publicly traded corporations, international private entities, small to mid-sized companies, family businesses, entrepreneurs, and individuals. Often, we are called upon by some of the largest law firms in the world to serve as Florida counsel for their mega-clients. Clients benefit from our big-firm talent, sophistication, and service at reasonable rates.

Global Reach

With our firm, clients also have access to Meritas, a global alliance of thousands of experienced lawyers in nearly 200 full-service law firms around the world.

Engagement + Inclusion

As committed as we are to our clients, we are equally dedicated to fostering an engaged and inclusive environment that enriches the workplace and strengthens our ability to serve both our clients and our community.

Culture

The firm was founded on and continues to adhere to several guiding principles of conduct, professionalism, practice and collegiality that have provided the framework for our culture. These enduring principles – revolving around integrity, openness, trust, mutual support and cooperation, a strong work ethic, and client service orientation – define our relationships to each other, to our clients and to the community. It is why clients and community organizations alike view us as their trusted advisors. It is why so many want to work here - and stay here.

Community

While we are proud, year after year, to be named by the *Orlando Business Journal* among the top 10 most philanthropic companies in the area, the investment in our community is a fundamental element of our business philosophy.

The firm as a whole and our individual attorneys and staff have a long history of enthusiastically committing financial support and volunteer hours to charitable, civic, educational, industry, professional and trade organizations, thanks to the high standard for commitment to the community set by firm founder John Lowndes.

Many of our attorneys hold leadership positions on the boards and committees of over 100 organizations and our clients benefit as well from the introductions and connections we can provide through these strong relationships.

History at a Glance

1969

Real Estate Roots
John Lowndes and founding partners open the doors in downtown Orlando, deliberately positioning the firm to serve the region's real estate market as Walt Disney World begins construction nearby.

1980

A Permanent Home
The firm moves into its French classical building overlooking Lake Eola, which remains its home today.

1984

Federal Bench to Firm
John A. Reed joins after serving as U.S. District Court Judge for the Middle District of Florida, a tenure that began with a federal appointment in 1973.

1997

Continuity in Leadership
Nick Pope becomes Managing Partner, guiding the firm through a period of continued growth and expansion.

2008

A New Chapter
William T. Dymond, Jr. assumes the role of Managing Partner, leading the firm through the Great Recession and positioning it for long-term success.

2014

Regional Expansion
The firm grows beyond Orlando, opening an office on the Space Coast in Melbourne and combining with Mount Dora-based Potter Clement Bergholtz Alexander in Lake County.

2018

Evolution of the Brand
After nearly fifty years of growth, the firm updates its visual and corporate identity, rebranding simply as Lowndes.

2024

Next-Generation Leadership
Quino Martinez assumes the role of CEO, President, and Managing Partner, marking only the third leadership transition in the firm's history as Bill Dymond moves to Chairman.

2026

Expanding the Coast
Lowndes combines with Rossway Swan, significantly broadening its geographic footprint along Florida's East Coast and adding deep capabilities across key practice areas.

In Memoriam

- John F. Lowndes (1931-2021)
- William E. "Bill" Doster (1941 - 2021)