

## Services & Industries

### Healthcare

The increasing complexity and scope of laws and regulations affecting the healthcare industry require careful review and analysis of existing provider relationships and attention to the structure and details of pending transactions. Our attorneys provide a full range of services to providers and healthcare organizations in capacities ranging from general counsel to occasional consultation.

Clients in this industry include proprietary, governmental and not-for-profit hospitals, home health agencies, ambulatory care facilities, multi-specialty group practices, individual practitioners, provider networks and organizations, managed care organizations, durable medical equipment suppliers, pharmaceutical manufacturers and other health-related organizations.

We advise clients on matters involving the impact of federal and state antifraud and abuse laws on business and commercial relationships, the effect of federal and state reimbursement policies on their operations and the relationship of state professional practice laws to proposed transactions. Clients have asked us to assist with the structure and execution of affiliations and combinations of hospitals, joint ventures among providers, financing arrangements and relationships between hospitals and physicians, and transactions between the for profit and not-for-profit sectors. We respond to inquiries on routine operational issues involving contracts for services and goods, patient rights, consents to treatment and regulatory compliance. In addition, we have assisted our hospital clients with the development, implementation and operation of corporate compliance plans for their organizations as well as in obtaining certificates of need and licenses for the construction, renovation and operation of healthcare facilities.

The healthcare industry faces a number of employment-related concerns as well. The attorneys in our Labor & Employment practice represent hospitals and other healthcare providers in a full range of employment-related issues, including employee organizing and collective bargaining, labor arbitrations, equal opportunity law, employment at will, employee privacy issues, appointment and termination of medical staff, and compliance with occupational safety and health laws.

The attorneys in our Public Finance practice assist healthcare clients in securing tax-exempt financing, tax planning and structuring of significant transactions for the construction and addition of healthcare facilities.

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#### KEY CONTACTS



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